

**F.A.Q**  
**Tender No. 83440737**

**Tender Title: Techno-market analysis for MLP (Multi Layered Plastic) recycling in India to provide inputs for developing standards/guidelines**

Date: 19.06.2023

<b>S.No.</b>	<b>Existing Clause</b>	<b>Page No.</b>	<b>Query</b>	<b>Response by GIZ</b>
1.	<p><b>Qualifications of the team leader</b></p> <p>Specific professional experience (2.1.4): Minimum 5 years of experience in plastic waste management projects in India.</p> <p><b>Qualifications of the Plastic Waste Management expert</b></p> <p>Specific professional experience (2.2.4): Minimum 2 years of experience in multi-layered plastic waste management projects.</p>	Chapter 4A, Personnel Concept, ToR, Page 7 & 8	<p>In case of <b>Team Leader</b>, requesting that the Integrated Solid Waste Management (ISWM) projects which have also dealt with plastic waste management be considered for specific professional experience.</p> <p>In case of the <b>Plastic Waste Management Expert</b>, requesting that experience in the projects for Plastic Waste Management be considered instead of multi-layered plastic waste management projects specifically.</p>	<p>Yes, the Integrated Solid Waste Management (ISWM) projects dealing with plastic waste management can be considered for specific professional experience.</p> <p>Yes, it can be considered depending upon the activities undertaken in the assigned project that the expert has worked in.</p>
2.	The structure of the bid must correspond to the structure of the ToRs. In particular, the detailed structure of the concept (Chapter 3) is to be organised in accordance with the positively weighted criteria in the assessment grid (not with zero).	Chapter 7, Requirements on the format of the bid, ToR, Page 9	Further clarity on proposal format and evaluation criteria required.	Proposal format to follow the structure of ToR and technical assessment grid. Kindly refer to the tender documents folder including the technical assessment grid.
3.	The financial proposal shall be evaluated, by the concerned commercial officer, only if the commercial eligibility is met and technical proposal has obtained minimum score of 500 points, as set by GIZ evaluation committee.	Standard Bidding Conditions' document, Page 6	Further clarity on evaluation criteria required.	<p>There are three steps of assessment:-</p> <ol style="list-style-type: none"> <li>1. GAEF: To check company's eligibility. If qualified, only then their technical proposal is assessed.</li> <li>2. Technical Assessment: To assess technical documents. If qualified which means scoring 500 points and above, only then their financial proposal is assessed.</li> </ol>

				<p>3. Financial Evaluation: After financial evaluation, the result is calculated on 70:30 ratio (technical &amp; financial respectively).</p> <p>GIZ will assess the proposals as per the criteria/minimum requirement mentioned in the grid for GAEF and Technical proposal.</p>
4.	The agency should interview aggregators of MLP waste in all major cities (with more than 1 million population).	2.1. Work Package 1, ToR, Page 3	Sought clarity on whether the interviews are to be carried out beyond the 5 locations as mentioned on Page 2 of the ToR i.e., Patna, Varanasi, State of Goa, Bengaluru & Tiruchirappalli as well.	Yes, the interviews are to be carried in all major cities (with more than 1 million population), in addition to the 5 project geographies, i.e., Patna, Varanasi, State of Goa, Bengaluru & Tiruchirappalli.
5.	Standard bidding conditions		Please confirm evaluation weightages of technical & financial is 70:30 or 80:20	It is 70:30
6.	The general terms & conditions of contracts, 3.2 terms of payment, invoicing for contracts for services.		Please share terms of payment for the engagement & payment milestone linked to deliverables.	It can be 25% or 30% advance depending on the duration of the assignment & deliverables. Remaining can be settled as interim & final payment linked to deliverables.
7.	The agency should interview 10 PIBOs (producers, importers & brand owners) to understand their efforts to implement MLP recycling, business models, technologies deployed & challenges)	TOR work package page no. 3	Please confirm whether the PIBOs have been identified or identification is responsibility of the consultant. If PIBOs are identified, please share the list of PIBOs or their locations. If it is responsibility of consultant, please indicate the selection criteria.	The PIBOs will be identified by the consultant. The selection criteria will be as per the Plastic Waste Management Rules, 2016 and its further amendments.
8.	The agency should visit atleast 10 MLP recycling units of different scale & type of technology; and collect information about techno-commercial of the recycling solutions.	TOR work package page no. 3	Please confirm whether the MLP recycling units have been identified or identification is responsibility of the consultant. If MLP recycling units are identified, please share the list of recycling units or their locations. If it is responsibility of consultant, please indicate the selection criteria.	Identification will be the responsibility of the consultant. The identified MLP recyclers should be registered on theEPR portal.
9.	The agency should interview aggregators of MLP waste in all major cities (with more than 1 million population)	TOR work package page no. 3	Considering there were 46 million plus population cities in India (as per 2011 census), please share the list of million plus cities where interviews are to be conducted along with sample size of MLP aggregators to be interviewed. This would be required for fee and effort	It would be preferred to interview atleast 2 aggregator in each of the million plus cities. Telephonic interview will also be acceptable.

			estimation.	
10.	Draft recommendation & suggestions submission: 09 <sup>th</sup> Jan 2023 Final techno-market analysis report submission: 13 Feb 2023	TOR work package page no. 5	We believe the dates have been mistakenly written as 9 <sup>th</sup> Jan 2023 and 13 <sup>th</sup> Feb 2023. They should be:- 09 <sup>th</sup> Jan 2024 and 13 <sup>th</sup> Feb 2024  Please confirm.	Yes, these dates will be updated as per the date of signing of the contract.
11.	Education/Training (2.1.1) University qualification (Master's degree) in environmental Science / environment planning / urban planning, or allied technical fields.	TOR 4A Personnel Concept (Team Leader) Page no. 7	We believe Master's degree in other allied fields such as Technology, Science, Engineering, Business Administration etc. will be considered. Please confirm.	Yes, it will be considered.
12.	Overall total 10 round trips are to be budgeted (5 trips for 2 experts). Each trip is to be budgeted for 2 days each. Hence per diem, accommodation is to be budgeted for total of 20 days. 2 local travel for each day is planned, making it 40 times.	TOR page 9	Please confirm locations for which travel has to be budgeted.	Location will be in the 5 project geographies, i.e., Patna, Varanasi, State of Goa, Bengaluru & Tiruchirappalli.
13.	Termination	GTCC page 5	Consultant/bidder should also have termination rights in case i) the fees is not paid within the contractually agreed period ii). If the client does not comply with the TOR.	Our GTCC is a document prepared by our Head office in Germany and it is being used globally, hence modifications are not possible.
14.	Liability, Contractual penalties & delays.	GTCC page 6	Limitation of liability should not exceed the contract value. Please confirm.	Our Head office allow us to accept changes here, hence acceptable.
15.	GTCC		It is requested that the following clauses may be included in the service agreement. <b>Non-Solicitation:</b> Each party undertakes during the effective terms of this engagement for the agreed duration and thereafter, not to solicit, hire or employ directly or indirectly any partner, director, personnel or employee of other party who has had any involvement in the engagement except with the prior written consent of other party. If such consent is given a fee of 15% of the individual's annual total compensation (cost to company) shall be	Our GTCC is a document prepared by our Head office in Germany and it is being used globally, hence modifications are not possible.

		<p>payable to the other party. Notwithstanding the foregoing, nothing shall prohibit the parties from offering employment to persons who respond to general solicitation or advertisement.</p> <p><b>Non-Exclusivity:</b> The parties acknowledge that the firms shall have the right to provide consulting or other professional services of any kind or nature whatsoever to any person or entity as the firm in its sole discretion deems appropriate.</p> <p><b>Mutual Indemnification:</b> Indemnification e mutual as the consultant/bidder must also be indemnified by the client in case of losses or damages arising out of any third party claims or due to any fraud, misinterpretation or omission of facts by the client or its personnel.</p> <p><b>Retention of copies:</b> The consultant/bidder shall be permitted to retain copies of such confidential information as it is required to retain for legal or professional regulatory purposes. The consultant/bidders confidentiality obligations shall continue throughout the time, such confidential information is retained, notwithstanding the termination of the agreement.</p> <p><b>Compelled disclosure:</b> Except with the prior written consent of the client, the consultant / bidder and its personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the services, nor shall the consultant/bidder and its personnel make public the recommendations formulated in the course of, or as a result of, the services.</p>	
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16.	Work Package 2: Gap Assessment of the currently available technologies and future requirements and analysis of the financial modelling of the MLP (Multi Layered Plastic) recycling facility.	TOR	<p>The consultant shall analyse the financial mechanisms of MLP business models to understand the market viability to develop standards/benchmarks with other industry partners.</p> <p>Are business model to be provided by GIZ? Or The consultant has to source the same on it's own?</p>	The consultant will have to source the financial mechanisms. The GIZ team will assist in facilitating meetings if required with the recyclers.
17.		TOR	We hereby share our request for extension of delivery time frame by at least 3-4 weeks scheduled towards the study as per section 2.4 Milestones/Deliverables.	This can be discussed during the contract signing stage or a contract extension can be sought by the consultant.
18.	"The agency should interview aggregators of MLP waste in all major cities (with more than 1 million population)".	TOR page 3	How many cities need to be covered and how many interviews need to be undertaken?	It would be preferred to interview atleast 2 aggregator in each of the million plus cities. Telephonic interview will also be acceptable.
19.	<p>"The eligibility of the bidders in terms of relevant experience/commercial suitability will be assessed against "Grid for assessing the eligibility of consulting firms (GAEF)". The bidders must provide documentary evidence to meet the required criteria as mentioned in TOR.</p> <p><b>Bids of agencies/bidders, who do not provide the documentary evidence against each of the criteria's defined under Grid for Assessing the Eligibility of firms will be disqualified/rejected."</b></p>	Standard bidding conditions page 5	In certain cases, we are unable to share confidential reports developed for clients. However, we are happy to provide links/screenshots of publicly available deliverables produced by us or provide self-certification in its absence. Would this suffice?	Yes, it should suffice.